

SBE TODAY

Volume 29, Edition 836 DIVERSITY IN ACTION - SBE is a certified DBE publication FEBRUARY 14, 2013

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

**Call Toll FREE for more information:
800-800-8534**

SBA Administrator Karen Mills Announces Her Departure

SBA Administrator Karen Mills today announced her departure. Following is the note that was sent to SBA staff.

Dear SBA Team:

After four years as Administrator of the SBA, I have let President Obama know that I will not be staying for a second term. I will stay on until my successor is confirmed to ensure a smooth and seamless transition.

Serving as SBA Administrator, and seeing this Agency rise to meet the economic challenges we faced when I arrived four years ago, has been both a privilege and an honor.

As I have said to President Obama, and leaders in Congress, "We are a small agency with a big mission." We advocate for 28 million small businesses. We are responsible for the individuals who create two of every three net new jobs in our economy. And I cannot think of a better team to support these job creators. I want to take this opportunity to thank everyone across the SBA for the work you have done to help America's entrepreneurs and small business owners during this critical juncture in our nation's history.

Four years ago, when I arrived at the SBA, America's small businesses and entrepreneurs were struggling in the face of the worst economic environment since the Great Depression – and a banking sector that was frozen.

Together, we rolled up our sleeves and went to work. And from day one, each of you stepped up and fulfilled the mission of what the Agency was created to do. And you should be proud because our accomplishments are significant.

Together, we got capital into the hands of small business owners and entrepreneurs when they needed it most. We streamlined and simplified SBA programs, in some cases taking more than one hundred pages of paperwork out of the applications for some of our loan products. We brought more than 1,000 community banks back to SBA lending, opened our loan products to more mission-based lenders to reach communities hardest hit and secured a \$20 billion commitment from 13 banks to increase their small business lending over a three-year time frame.

Over the last four years, SBA supported more than \$106 billion in lending to more than 193,000 small businesses and entrepreneurs. This includes two record years of delivering over \$30 billion annually in loan guarantees. And today we are using our streamlined lend-

ing programs and products to get capital to communities that are still struggling and to fill market gaps.

We helped increase American competitiveness through an aggressive push around high growth entrepreneurship. We launched Start-Up America, passed a long-term reauthorization of the Small Business Innovation Research (SBIR) program and completely transformed and streamlined our Small Business Investment Company (SBIC) program. As a result, the SBIC program just had its third consecutive record-breaking year in FY12. Today, the SBA is the place where venture capital firms, start-ups and high growth entrepreneurs turn for proven tools and counseling to scale their operations and reach new markets in the U.S. and abroad.

We've transformed our Office of Disaster Assistance. A hallmark of these efforts is our streamlined disaster loan application. During Hurricane Katrina, it took almost 77 days to get a disaster loan turned around. Today, following important reforms, over 50 percent of the Sandy applications are coming in on-line and being turned around within 21 days. I have seen the impact of your work during my recent travels and you should be proud of the role that you are playing, across the Agency, to help those affected rebuild their lives and their businesses.

Together, we've made selling to the federal government easier and more efficient. We've taken a zero tolerance stance on fraud, waste and abuse in federal contracting, created an Administration-wide emphasis on the importance of small business contracting and made it easier for small businesses to apply for federal contracts and to get paid quickly once they win contracts. As a result, in the last three years of reporting, small businesses have accessed more than \$286.3 billion dollars in federal contracts. That is \$32 billion more than the previous three years, even as overall contract spending decreased during those years.

Working with our resource partner network, we've improved the delivery of our counseling and mentoring services. Today, our SBA "bone structure" includes a national network of Agency field offices, more than 900 Small Business Development Centers, 300 chapters of SCORE and more than 100 Women's Business Centers with over 14,000 members. This network is more integrated and coordinated than at any time in SBA's history. And we are using it to

Continued on page 4

Paid subscribers receive first class mail.

Prst Std
U.S. Postage PAID
San Fran CA 941
Permit No. 820

Published by Small Business Exchange, Inc.
703 Market Street, Suite 1000
San Francisco, CA 94103

REQUESTS FOR BIDS & SUB-BIDS

Sub Bids Requested From Qualified
DBE Subcontractors & Suppliers for

**County of Sierra -
Ridge Road Rehabilitation Project
Project No. RPSTPL-5913-018
Location: Alleghany, CA
Bid Date: February 21, 2013 @ 3:00 PM**

McGuire and Hester is seeking qualified subcontractors for the referenced project in the following trades: survey, construction area signs, traffic control, clearing & grubbing, hydroseeding, CIDH, reinforcing steel, striping & signs, metal beam guard rail, trucking, and grinding.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: 510-632-7676 • Fax: 510-562-5209

Contact: Dave Koerber

An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS
AND SUPPLIERS FOR:

**Construction of Runway Safety Area
Improvements
South Field, Oakland International Airport
Port of Oakland
BID DATE: February 27, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): We are soliciting quotes for (including but not limited to): Trucking, Air Operations Area Construction Traffic Control, Air Operations Area FOD Control, Traffic Control, Temporary Barricades, Temporary Erosion Control, Survey, Blast Fence, Clearing & Grubbing, Furnish & Install Geogrid, Furnish & Install Geotextiles, Furnish & Install Gabion Rock, Gabion Rock Baskets, Seed & Mulch, Underground, Concrete, Concrete Head/Wing Walls, Media Filter, Rejuvenate AC Pavement, Striping & Marking, Signs, Electrical, Airfield Lighting, Wick Drains, Transverse Grooving and Construction Materials.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone:
510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office.



**Project Name: Mission Bay Block 13
Location: San Francisco, California
Bid Date: March 13, 2013 @2:00 PM
Pre-Bid Conference: February 27, 2013 @ 10am
Location: 180 Hubbell Street, San Francisco**

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 13 project in San Francisco, CA. We are requesting bid proposals from qualified subcontractors including those certified with the Successor Agency to SFRA for DIV 3-26. Subcontractors will receive an email notification via NewForma upon request to download drawings and provide proposals no later than Wednesday, March 13, 2013 @2:00pm. The project consists of a 16-story tower on the west and a five-story podium on the eastern two-thirds of the site providing 66,965 sq. ft. of market-rate housing in the burgeoning Mission Bay District. The Type I and III complex will house 162 one-bedroom units, 111 two-bedroom units, 273 parking spaces, a fitness center and a community room. The Successor Agency to SFRA participation goal has been established for this project at 31% for MBE Subcontractors and 10% for WBE Subcontractors and we highly encourage all certified firms SBE and LBEs to bid.

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.

FAX OR EMAIL PROPOSALS TO:
NIBBI BROTHERS GENERAL CONTRACTORS
Fax: 415-241-2951 / Email: bids@nibbi.com.

For information regarding this project please contact Wil Bailey, Preconstruction Manager,
via email at wilb@nibbi.com.

**REQUEST FOR SMALL BUSINESS ADMINISTRATION CERTIFIED
SMALL, SMALL DISADVANTAGED, WOMAN OWNED, VETERAN OWNED,
SERVICE DISABLED VETERAN OWNED SMALL AND HUBZONE BUSINESS
SUBCONTRACTORS AND SUPPLIERS FOR:**

**Folsom Dam Modifications Phase IV
Joint Federal Project
Solicitation W91238-13-R-0001**

Construct the Spillway Chute and Stilling Basin on the downstream side of the new spillway including upstream Approach Channel, Cut Off Wall and Control Structure at Folsom Dam.

BID PROPOSAL SUBMITTAL DATE: FEBRUARY 25, 2013 at 12:30 PM

We are soliciting quotes for the following items of work, including, but not limited to: CAS/ROADWAY SIGNS, CLEAR & GRUB, EROSION CONTROL, AC PAVING, CIDH, REBAR, SHOTCRETE, TIE BACK ANCHORS, TIE DOWN ANCHORS, ERECT STEEL STRUCTURES, FENCING, STRIPING, ELECTRICAL, DRY BLASTING AND UNDERWATER BLASTING, DREDGING, SUPPLY AGGREGATES: ROCK, SAND, CLASS II BASE & RIP RAP, READY MIX, CONCRETE PUMPING, FURNISH STRUCTURAL STEEL AND MISC METALS, SUPPLY UNDERGROUND PIPE PRODUCTS, TRUCKING & HAUL AGGS, SWPPP PLAN & SWPPP MATERIALS, TRAFFIC CONTROL, PROCESS AND CRUSH AGGREGATES, WATER TRUCKS, VIBRATION MONITORING, MATERIAL TESTING, SITE SECURITY AND TEMP POWER.

**THIS IS A PROPOSAL SUBMITTAL AND WE MUST HAVE YOUR QUOTES NO LATER THAN
1 PM ON FRIDAY FEBRUARY 22ND, 2013**

Non-SBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds by an admitted surety will be required for the full amount of the subcontract bid price. Bonds are subject to approval by Flatiron. Flatiron will pay bond premium up to 2.0%. Worker's Compensation Waiver of Subrogation required. Please contact Flatiron for bonding and insurance requirements, or if any other assistance is needed. Quotations must be valid for same duration as specified by owner for contract award. Plans, specifications and project requirements may be reviewed at our office by appointment only.

The Army Corp has stated the contract documents for this project are security sensitive and cannot be shared outside your company. Access to Plans/Specs by interested bidders may be requested by submitting a formal written request on your company letterhead to Matthew Hancsarik via email at matthew.p.hancsarik@usace.army.mil and a cc email to Anna Cayanan at anna.r.cayanan@usace.army.mil Your formal request letter must contain 2 emails the Army Corp can use to send you secure links for access to the project documents. Flatiron will work cooperatively with Subcontractors and suppliers for all bid items you are licensed and qualified to perform.

FLATIRON WEST – SUKUT CONSTRUCTION JOINT VENTURE

2100 Goodyear Rd • Benicia, CA 94510 • Phone 707-742-6000 Bid Fax 707-746-1603

Email quotes to: FWNCBID@flatironcorp.com

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

SMALL BUSINESS EXCHANGE

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

REQUESTS FOR BIDS & SUB-BIDS

SKANSKA
SHIMMICK
CONSTRUCTION

**Stacy and
Witbeck**

a Joint Venture

Third Street Light Rail Program
Phase 2 – Central Subway Stations, Surface, Track and Systems
Client: San Francisco MTA

Contract No.: 1300
SBE/DBE/LBE Goal: 20%
Bid Date: March 19, 2013 – 2:00PM

Skanska-Shimmick-Stacy and Witbeck a Joint Venture is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for this project. Plans are ONLY available from the Owner. This contract is federally protected per Security Sensitive Information 49 CFR parts 15 and 1520 and the bid documents will ONLY be provided to qualified subcontractors/vendors from the SFMTA.

Go to <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=6021> to obtain a copy of the bid documents. You are required to (1) to certify that they are either qualified to bid on the contract or are qualified subcontractor and/or supplier; and (2) to sign a confidentiality agreement that will restrict the access, use and final disposition of the drawings and specifications. All bid documents and addenda will be made available through this website.

Quotes requested for supplies and services include, but are not limited to the following:

Subcontracting: AC Grinding/Cold Planing, AC Paving, Acoustical Finishes, Building Protection, Cathodic Protection, Ceramic Tiling, CIDH, Concrete Paving, Concrete Pumping, Dewatering, Dry Utility Installation, Electrical, Exterior Insulation, Fire Protection/Suppression/Sprinklers, Fireproofing/Firestopping, Glazing, Hazardous Material Abatement, Hot Tapping, HVAC/HVAC Instrumentation, Landscaping, Masonry, Masonry – Facing, Membrane Roofing, Metal Roofing, Minor Concrete, Nelson Studs, Plaster/Drywall/ Gypsum, Plumbing, Potholing, Railroad Track Work, Rebar Placement, Resilient/Linoleum Flooring/Carpeting, SEM Anchor Drilling, SEM Drilling and Grouting, Sewer Pipe Slip-Lining, Sheet Pile Driving, Shotcrete, Signage (Interior/Exterior), Specialty Signage, Steel Erection, Striping, Structural Demolition, Structural Steel Erection, SWPPP, Temporary Fencing, Terrazo, Traffic Control, Vapor Control, Video - Sewer Pipe, Wall Covering/Painting, Waterproofing, Wet Utility Installation Vendors: Acoustical Ceilings / Metal Ceilings, Aggregate / Rock / Sand Bedding, Asphalt Concrete, Baker Tank Rental, Coiling Doors, Elevators, Entrances and Storefronts, Escalators, Expansion Joints, K-Rail, Lockers, Metal Doors, Millwork, Misc Steel Fabrication, Partitions, PCMS Signs, Pipe Suppliers, Plumbing Fixtures, Precast architectural suppliers, Precast Utility Structures, Ready-Mix Concrete, Scaffolding, Shotcrete supplier, SIP Forms, Steel Decking, Steel sheet piles, Structural Steel, Temp Elevator Rental, Traffic Control Supplies, Water Filled Barriers.

Services: Geotechnical Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration Monitoring

Trucking: Flatbed Trucking, On-site Hauling, Material off haul

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC); or higher limits required by contract. Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. SSS-WJV will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Please follow five (5) day Bid Items Breakdown per Contract Specification; Proposals and Contract Forms, Schedule of Bid Prices, pdf pages 201-218 of 5,215.

For information about the project, please contact,
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360 Fax: (951) 788-2449
Nancy Nguyen - Email: Nancy.Nguyen@Skanska.com
SSSWJV is an Equal Opportunity Employer

REQUESTING BIDS FROM QUALIFIED SBE/VSBE/WBE/MBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:
Glen Helen Parkway Grade Separation
W.O. No. 14 H14057
The County of San Bernardino Department of Public Works
Bids: February 28, 2013 @ 10 a.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Pre-stress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage SBE/VSBE/WBE/MBE/DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Please contact C.C. Myers, Inc. for assistance with viewing plans and specifications for this project.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.



REQUESTS FOR BIDS & SUB-BIDS



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 • Fax: 415-883-7529

Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM CERTIFIED LBE/SLBE/MBE/WBE
SUBCONTRACTORS & SUPPLIERS FOR THE FOLLOWING PROJECT:

**PERLTA OAKS SEISMIC & TENANT IMPROVEMENTS RE-BID
ALAMEDA COUNTY GENERAL SERVICES AGENCY
OAKLAND, CA**

BID DATE: MARCH 5, 2013 2:00 PM

ESTIMATE: \$20,272,000

Trade items include but not limited to: Earthwork, paving, demolition & underground, concrete, rebar, masonry, electrical, structural steel, chain link fence & gates, aluminum windows & glazing, acoustical ceilings, insulation, drywall and plaster, tile & terrazzo, epoxy flooring, flooring, painting, elevator renovation, fire sprinklers, plumbing, HVAC, metal roofing & built up roofing, casework, hollow metal doors, frames & hardware.

Bonding, Insurance, Technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders Inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements
An equal opportunity employer

REQUESTING BIDS FROM DBE/MBE/WBE and OBE (Other)

Subcontractors and Suppliers for:

Project: Spec 447 Steel Pipe

**Project Owner: City of Los Angeles,
Water Quality Division**

Bid Date: 2/26/2013 @ 2:00 pm (Please respond at least 24 hours prior to bid date)

**BIDS FOR: Steel Pipe Suppliers,
Pritec Coating for the Pipe - Trucking**

Please submit bids prior to bid date and include any certification you may have. Items can be broken down and delivery schedules can be accommodated to facilitate maximum participation. Northwest Pipe Company will assist with Bonding, Insurance, Materials and/or line of credit to all qualified respondents if necessary. Northwest Pipe Company does not discriminate on the basis of race, gender, religion, national origin, ethnicity, sexual orientation, age or disability in the solicitation, selection, hiring or treatment of subcontractors, vendors or suppliers.

Specifications can be obtained at no charge from Northwest Pipe Company via email.

For technical questions or assistance, please contact **Michael DeMascio** at
714.965.2305, Fax: 714.964.5503 or email: MDeMascio@nwpipe.com

Northwest Pipe Company

1101 California Avenue, Suite 100, Corona, CA 92881
Phone: 714-965-2305 • FAX: 714-964-5503



A Joint Venture in Association with LANITY Lin

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F**

Silicon Valley Berryessa Extension Project C700

Procurement opportunities through Skanska-Shimmick-Herzog
will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Karen Mills

Continued from page 1

meet entrepreneurs where they are—whether that's on-line, one-on-one or in the classroom.

Because of your hard work, the SBA has established itself as the voice of small business and entrepreneurship both in Washington and across the country. We have a seat at the table because President Obama knows the important role that small businesses play in our economic growth and global competitiveness. And he understands that the SBA has the tools and the team to take America's small businesses to that next level, so that they can drive energy and momentum into the economy. That's why the President elevated my position to his Cabinet, so we can make sure that small businesses and entrepreneurs are a centerpiece of America's growth agenda.

And because of the work you have done the SBA has become the place that small businesses and entrepreneurs turn for trusted and reliable information on legislative issues and changes to the tax code and regulations that will affect their businesses. It is because of your work that we were able to pass the Small Business Jobs Act of 2010, the most comprehensive piece of small business legislation in over a decade.

The SBA is in a strong place. We are mission driven. Under the leadership of our Deputy Administrator Marie Johns, we just signed the first new master agreement with our employees' union in over a decade. We have strong leaders in place across the Agency who are poised to achieve great things.

Small businesses are now ready to go on the offensive. They are ready to expand to new markets, to scale their operations and to hire new workers. And I am confident that the SBA will be a driving force in their success for decades to come.

So on a personal note, let me just say thank you. I came to the SBA and Washington from the private sector and the great state of Maine. And on both a professional and a personal level this has been one of the greatest experiences of my life. And I have each of you to thank for that.

The President entrusted me with this enormous responsibility and I believe with your assistance America's small businesses today are well positioned to do what they do best: grow and create jobs. I will be forever grateful for this opportunity to serve.

Thank you all for your support and for everything that you do to strengthen America's small businesses and entrepreneurs. They are in good hands with the SBA.

Warm Regards,
Karen

Source: U.S. Small Business Administration

Visit

www.sbeinc.com

to download a

PDF version of the

latest SBE Newspaper
and SBE Newsletter